ACCESS POINT | DIGITAL AGENCY

ACCESS POINT

COMPANY'S PRESENTATION 2020

INNOVATIVE SOLUTIONS

Your digital transformation partners

BUSINESS BREAKTHROUGH

POINTS FOR DISCUSSION

About the Company

Inspiring Words

Corporation (3-in-1)

Work Philosophy

Core Mission

Achievements / Clients

Fields of expertise

Highlights and Insights

Project Process

Popular Areas

Major Goals

Why Choose us

Contact Info

ABOUT THE COMPANY

BASIC INFORMATION

Access Point is an advanced Digital Agency based in Greece.
Our high-level experienced and superior know-how programmers, can create bespoke software products, websites, eCommerce solutions and project apps.
Our high passionate team of web designers deliver the most outstanding results by building memorable and user-friendly web/mobile products.
Our smart and skilled marketers know all the right steps to make you as famous as you deserve.
We help companies transform into their best digital selves.

INSPIRING WORDS

A great team makes successful business.

ROHINI MUNDRA

CORPORATION 3-IN-1

WE ARE PROUD OF OUR TEAM

We are a corporation 3-in-1. A group of companies covering all fields of advanced software technology and digital services.

Let's break this apart.

We have:

1. Nxcode: A group of advanced programmers, full-stack developers, analysts and web hosting experts.
2. Access Point: A Digital Agency connecting all the dots, offering high quality technology services, programing, web design, branding, web promotion, PR and customer support services.
3. Elkom: A pioneer and specialized technical company of electrical installations and automation with excellent know-how and specialized staff. Elkom is delivering high tecnohlogy services to major companies in the field of electrical power systems, industrial and railway automation.

WORK PHILOSOPHY

STRENGTH-PERSISTENCY-FOCUS

We rely on our strengths and this is something we've mastered over the years. We love persistency so we don't give up on any obstacle because we learn from them and become even stronger. We focus on the results and on our client's satisfaction.
All 3 makes the perfect recipe of success.

CORE MISSION

TO DELIVER SUCCESS

We have one goal and one goal only.
To deliver success. We want our clients to become succesful and we are their technology partners all the way.
From phase one and forever on we deliver high standard services to ensure that our client’s constant needs are fully covered.

ACHIEVEMENTS

INNOVATING SINCE 1986

We have achieved a lot through those years.
We have build a strong and experienced team.
We have gained significant and loyal clients, we have accomplised difficult tasks, we have earned wisdom, knowledge and skills.

SOME OF OUR BELOVED CLIENTS

Talk

People

ΜΗΧΑΝΗ ΤΟΥ ΧΡΟΝΟΥ

INFOWOMAN

altsantiri

InStyle

enimerotiko

NEWSIT

usay.gr

ΑΝΝΑ ΔΡΟΥΖΑ boro.gr

Infokids.gr
τα πάντα για το παιδί και τους γονείς

POPAGANDA.GR

Coca-Cola

ΔΕΗ

ΑΚΤΩΡ

ALSTOM

Barilla

Nutria

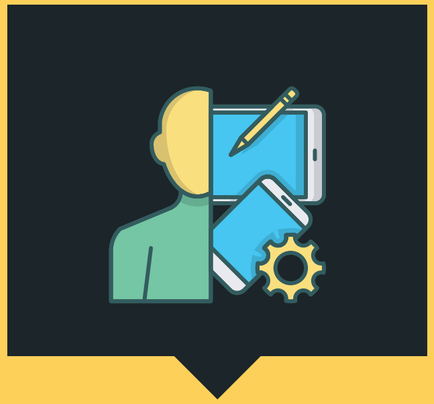
www.aftodioikisi.gr αυτοδιοίκηση Τιμητική διάκριση Ιδρύματος Μπότση 2010

patrisnews Η ΕΝΗΜΕΡΩΤΙΚΗ ΠΥΛΗ ΤΗΣ ΠΕΛΟΠΟΝΝΗΣΟΥ

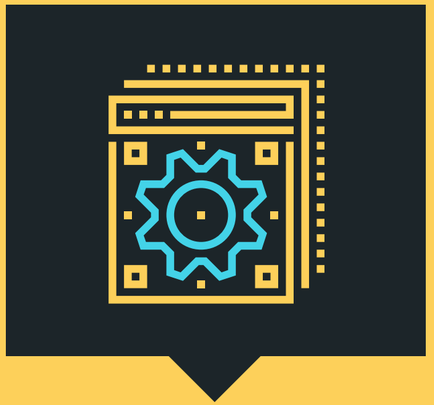
neopolis.gr

(FIELDS OF EXPERTISE)

PRODUCTS AND SERVICES



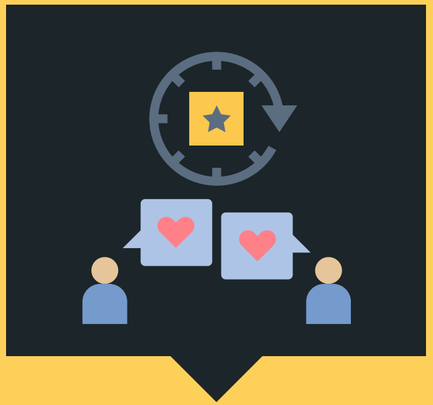
Web / Mobile Development & Design



Advanced Software Systems

Intelligent Technology Solutions

Web Hosting Solutions



Branding, Advertising

HIGHLIGHTS

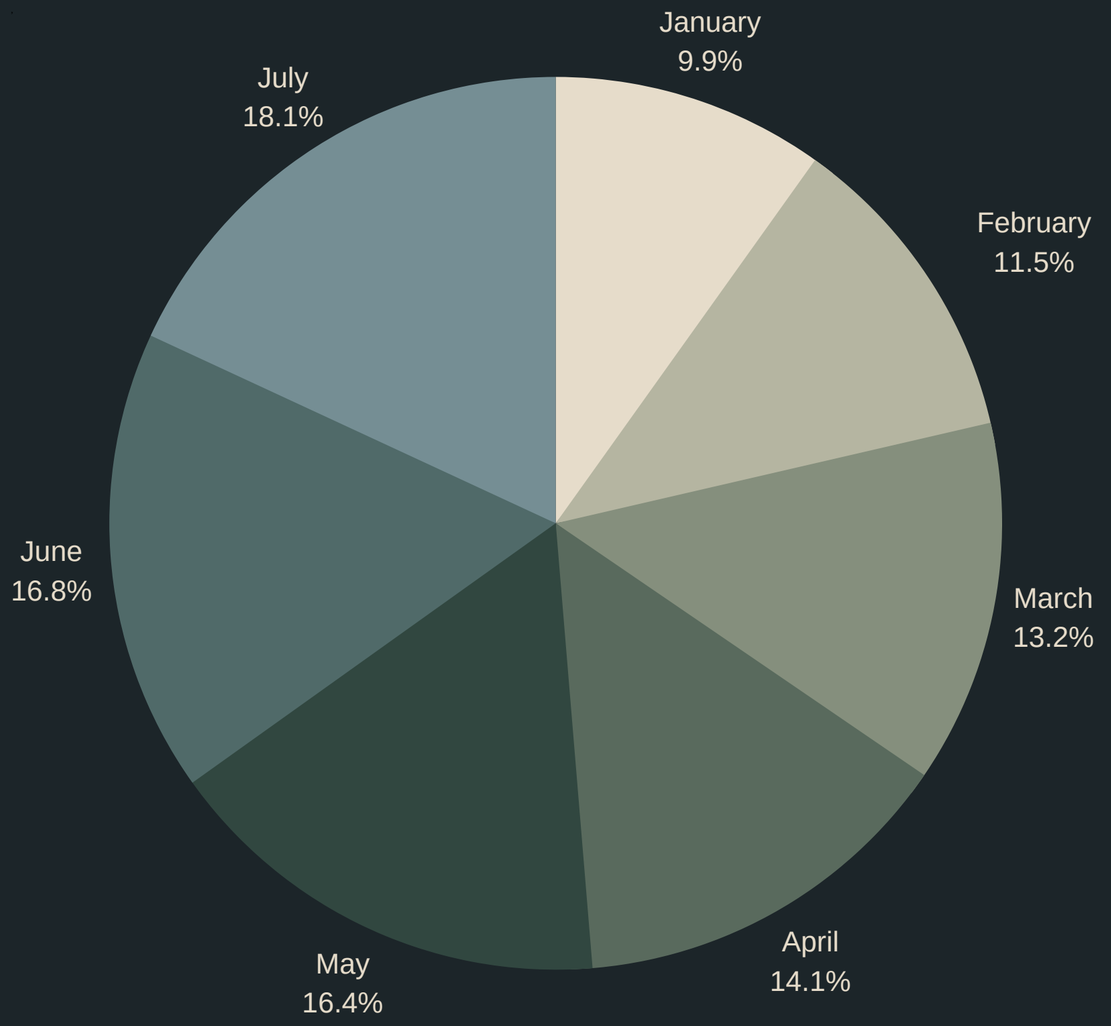
INCREASED CUSTOMER DATABASE

We are proud of our huge client’s database.
We have an increased customer database that put us right in the center of things concerning the high tech world of experts.

WORKING WITH MAJOR COMPANIES ABROAD

Our skilled professionals work remotely with major companies abroad following strict guidelines and delivering demanding projects through long term contracts.

OVERALL PERFORMANCE



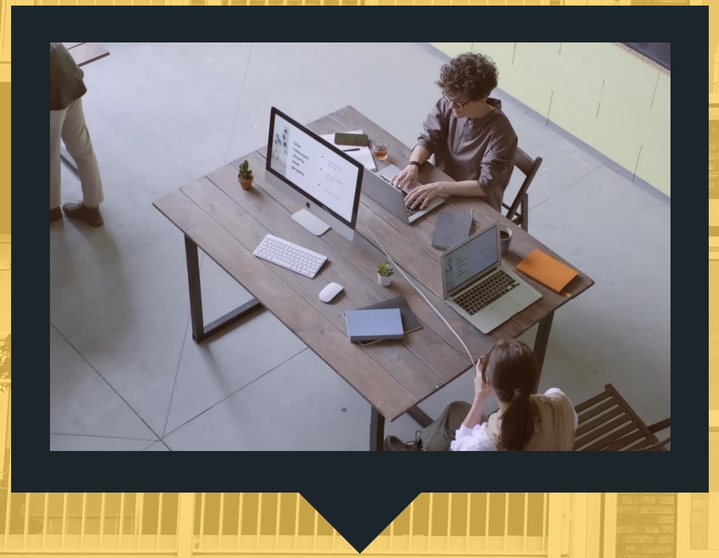
MONTHLY TRACKING NEW SERVICES/CLIENTS PERFOMANCE

We are on a constant seek of new clients.

Our goal is to broaden our database and grow.

RATINGS
99%
OF OUR CUSTOMERS WERE SATISFIED.

Project Process | Simplified



STRATEGY

We define which strategy we will follow in order to gain the maximun results. Mission, Vision, Competitive advantages, Org, Wide strategies, Long term objectives.

DESIGN

We present our client with a highly professional Web/Mobile/Software or Service Design that will best meet their needs.

DEVELOP

Here is our development process. After carefully gathered all data and final design spring we procceed to the manufactoring stage.

Popular Areas

TECHNOLOGY

We work only with the latest technology systems, services, tools and standards. We have all the latest know-how to deliver demanding modern system projects.

PROGRAMMING

Our professionals in the programming team are skilled with advanced programming languages.

BUSINESS AND MARKETING

We develop innovative digital business models and help you grow your impact

ENGINEERING

Software Engineering. Industrial Automation Systems, SCADA - PLC, Elecrical Installations, Data Acquisition, Supervisory Control

LOOKING TO THE FUTURE

PLANS FOR 2021

MAJOR GOALS

UPGRADE PRODUCTS & SERVICES

We aim to upgrade all our systems, improving the structure and functionality of our products and services to better meet future needs.

MASTER IN MORE FIELDS OF TECHNOLOGY

We want to enter more grounds in the technology world and become experts in all of them. This is a huge challenge.

COLLABORATE WITH MORE COMPANIES

We are in a constant pursue to build collaborations with more companies globally and gain significant and loyal partnerships.

NO #1 DIGITAL/SOFTWARE AGENCY

We are a Digital Agency that proudly stands out at the top, in the field of technology and software systems, in programming, web designing, and online branding. We have excellent expertise to cover every aspect of the digital transformation process and provide you with the most advanced and high-tech solutions for your business.

OUT OF THE BOX SOLUTIONS

We can create software from srcatch and while others fail we can ”reinvent the wheel”. We master at custom software development and hell yeah we can brag about it.

WHY CHOOSE US

WHAT WE BELIEVE

We believe that hard work pays off. Everything can be achieved with professionalism and persistence. Leave it all to us. We know!

EXPERTISE

We have more than 20 years of experience in what we do. So imagine how many obstacles we've overcome. Nothing can frighten us.

WHAT WE DO

We deliver flawless code projects, professional software systems, superior web/mobile products, advanced technology services and high tech digital solutions

OUR TEAM

We are proud of our team. We have come through a lot to finally agree to a succesful team schema. We know how to work together as one and deliver anything a mind can capture.

SECURITY

The backround of the whole picture is a well hosted enviroment in super fast and secure servers so nothing can touch our projects.

In a Nutshell

Our mission is to create digital solutions that are innovative and market leading. We are high technically and creatively skilled to translate your brand into its best digital self using the latest tools, languages, frameworks and software intelligence.

We can bring out your best digital self, provide you with the best and most efficient solutions and lead you to success.

REACH OUT

WEBSITE

www.access-point.gr

MAILING ADDRESS

Korai 90B, 38333,
Volos, Greece

EMAIL ADDRESS

info@access-point.gr

PHONE NUMBER

(24210) 33 832